

Point of Sale (POS) Services

Ready-Made and cloud-based , Software Solutions

CRM System

1 – Companies / Clients Management

Centralized database to manage all your companies and clients with detailed profiles and structured information.

2 – Contact Persons Management

Organize and track multiple contacts within each company, including roles, communication details, and interactions.

3 – Leads Management (*Optional Add-on- Scales with your Business Needs*)

Capture, track, and manage potential customers from multiple sources, including **Facebook Ads and WhatsApp messages**, allowing you to centralize all your leads in one system.

4 – Opportunities / Pipeline Management

Monitor your sales pipeline with clear visibility on opportunities, deal stages, and expected revenue.

5 – Follow-up & Communication Notes

Keep a complete record of all interactions, including calls, emails, and meetings, ensuring no opportunity is missed.

6- Task & Reminder Management

Plan activities, assign tasks, and set reminders to stay organized and maintain timely follow-ups.

7 - Customer History & Activity Tracking

Access a full timeline of customer interactions and activities to better understand behavior and improve engagement.

8 - CRM Dashboard & Reporting

Get real-time insights through dashboards and reports, enabling smarter decision-making and performance tracking.